

## Job description

### POSITIVE PLANET INTERNATIONAL

#### Key Expert 1: Team Leader

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#### BACKGROUND

Positive Planet International (PPI) was created out of the growth and transformation of Planet Finance, a non-profit organisation created in 1998 with a mandate to alleviate poverty through access to financial services and inclusive markets. PPI's mission is to create conditions of a better world for future generations all over the world. Its headquarters are located in Paris, France, and its activities are carried out in more than 40 countries, managed by local branches in Africa, Europe and in the Middle East.

PPI prioritizes seven key areas: access to entrepreneurship, access to financial services, access to markets, access to energy, access to education, access to water, sanitation, housing and access to health and mobilizes its experts in these sectors.

<http://www.positiveplanetinternational.org/?lang=en>

#### Positive Planet International in MENA

PPI's MENA Regional office is based in Cairo, Egypt, managing projects in many countries in the region such as Egypt, Lebanon, Palestine, Tunisia and Jordan.

PPI started its operations in Egypt in 2008 in Cairo with a three-year EU funded project and throughout the past decade has worked on different projects primarily with a focus on development finance.

Positive Planet International has been shortlisted for an EIB-funded project: 'Technical Assistance Programme to Microfinance Facility and actions supporting the financial inclusion in the Southern Neighbourhood of the EU'.

The overall objective of this TA operation is to foster employment generating activities and promoting access to finance to MSEs and low-income persons of the Southern Neighbourhood of the EU, with the ultimate goal of sustaining job creation, socio-economic growth and to contribute to poverty alleviation, therefore directly addressing the causes of migration.

The specific objectives of this TA operation are:

- i) To facilitate the deployment of EIB medium to long term resources granted to selected Financial Institutions for the benefit of local beneficiaries;
- ii) To strengthen the financial and managerial capacity of the selected Financial Institutions so as to ensure that the Final Beneficiaries are served by sustainable, responsible and well managed Financial Institutions;
- iii) To contribute towards unemployment reduction by offering populations in the Southern Neighbourhood improved access to a diverse and responsible range of financial and nonfinancial products aimed at encouraging income generation;
- iv) To safeguard the EIB's reputation and investments by ensuring that Financial Institutions have sound credit risk management procedures in place and serve a growing number of creditworthy clients;
- v) To improve loan processing and deployment efficiency and facilitate the contractual relationship between the Financial institutions and the EIB.

## Purpose

KE1: Team Leader shall be responsible for the delivery of all services and deliverables under this TA operation contract. KE1 will be involved in the activities foreseen under the TA operation and he/she will supervise and coordinate the team mobilized for the production of deliverables under the three Components, ensure quality management and timely corrective action as required.

1. Component: Training programmes for Financial Intermediaries.
2. Component: Capacity building via consulting interventions for Financial Intermediaries.
3. Component: Support actions and training aimed at improving the level of financial literacy, improving managerial capacity and building entrepreneurship skills of current and potential Final Beneficiaries.

## Qualification and Skills

- University degree, preferably in Business Administration, Economics, Finance, Banking, or related field or equivalent professional experience;
- Excellent writing, presentation and communication skills;
- Fluency in spoken and written English and very good command of French. Arabic would be an advantage;
- Computer literate.

## General Professional Experience

- KE1 should have an in depth knowledge of microfinance and banking, as evidenced by minimum 10 years professional experience in the microfinance/banking sector (either with a TA or finance provider);
- Relevant important experience in MSMEs lending activities;
- Good management skills as evidenced by at least 5 years in a senior management role
- Similar experience of working in a senior expert/management position on IFI/donor financed TA operation projects in the past 5 years.

## Specific Professional Experience

- 5 years of relevant international professional experience (based outside the country of origin), of which at least 3 years should have been spent in one of the countries of the Southern Neighbourhood;
- Practical experience and proven track record in organising and delivering professional bank and microfinance training/coaching programmes;
- At least 5 years practical experience and proven track record in managing the provision of successful capacity building to financial intermediaries such as microfinance institutions or banks, including: conducting needs assessments and analysis of results, development of subsequent training and coaching plans, development of curricula and training materials, organisation and delivery of trainings;
- Previous experience with EIB financing programmes would be particularly appreciated and knowledge of the EIB's Know Your Customer and AML procedures, as well as EIB's Social and Environmental standards;
- Previous experience of helping financial intermediaries improve their social performance management systems.

**Contact**

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